

# ZANDER SARGEANT

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## EDUCATION

**Cornell University | Industrial & Labor Relations | GPA: 3.57**

**Ithaca, NY**

*Candidate for Bachelor of Science in Industrial & Labor Relations, Minor in Business, Finance & Economics*

*May 2028*

Relevant Coursework: Labor & Employment Law; Business Law; Macro & Micro Economics; Sociology; Marketing; Labor Relations

## PROFESSIONAL EXPERIENCE

**Cornell Tenants Advocacy Program**

**Ithaca, NY**

*Legal Technology Volunteer*

*January 2026 - Present*

- Assist Ithaca renters with access to housing rights data and legal resources, while improving technology systems and digital tools
- Develop automation solutions using Microsoft Power Automate to streamline internal administrative case-management processes
- Support the development of AI-driven chatbot to provide tenants with automated guidance on housing rights and legal resources

**Cornell Technical Consulting**

**Ithaca, NY**

*Marketing Consultant*

*January 2025 - Present*

- Collaborate with a 12-member consulting team to diagnose operational and financial inefficiencies for local business owners
- Deliver Excel analysis and PowerPoint decks to business owners with proposals of data-driven strategies for revenue growth
- Optimize apparel production by sourcing a large-scale manufacturer, cutting costs by 25% while maintaining high product quality

**Pillsbury Winthrop Shaw Pittman LLP**

**New York, NY**

*Legal Intern, Junior Practice Assistant*

*May 2025 - August 2025*

- Teamed with 7 practice assistants to process 80+ attorney prebills, invoices and expenses using InTapp Time and Aderant Expert
- Drove 7% increase in pro bono participation by synthesizing 15+ sources into a robust legal brief delivered to attorneys firmwide
- Filed 1,000+ legal documents in NetDocuments in collaboration with Bronx Supreme Court staff to support active litigation

**Morgan Stanley Jumpstart Scholars in Finance**

**New York, NY**

*Finance Research Scholar & Analyst*

*October 2023 - June 2024*

- Developed proficiency in Python programming, using Pandas, NumPy, and Matplotlib for data analysis and visualization
- Applied statistical modeling and data visualization to identify drivers and long-term environmental and economic impacts
- Completed rigorous bi-weekly sessions in finance, leadership, financial literacy, emotional intelligence, and entrepreneurship

## LEADERSHIP

**Cornell End OverDose**

**Ithaca, NY**

*Volunteer Educator*

*January 2026 - Present*

- Lead educational outreach through harm-reduction workshops on opioid overdose recognition and naloxone administration
- Support initiatives expanding access to naloxone and overdose prevention resources across Cornell community through advocacy

**Cornell Diplomat**

**Ithaca, NY**

*Staff Writer & Editor*

*August 2025- Present*

- Research, write, edit analytical articles on international affairs and geopolitical strategy for Cornell's foreign policy publication
- Conduct independent research using academic journals, policy reports, and global news sources to aid evidence-based analysis
- Collaborate with editors and writers to revise articles, strengthening policy analysis, argument structure, and factual accuracy

**Legal Outreach Civic Engagement & Social Justice Council**

**Queens, NY**

*Legal Rights Activist*

*November 2021 - May 2025*

- Co-led a team of 20 students with criminal lawyers to host interactive workshops across 50+ underserved NYC public schools, educating students on legal rights, de-escalation strategies, and effects of policies like stop-and-frisk on marginalized communities
- Directed outreach to school principals and administrators and led collaboration with a team of pro-bono criminal justice lawyers

## ATHLETICS

**Cornell Taekwondo Team**

**Ithaca, NY**

*Taekwondo Athlete*

*August 2024 - Present*

- Compete in Eastern Collegiate Taekwondo tournaments (ECTC) representing Cornell; proficiency in poomsae forms and sparring
- Train 4-5x weekly while coaching white/yellow belts to improve poomsae forms and sparring fundamentals during team practices
- Foster team cohesion by organizing group workouts, leading socials, and contribute to a hardworking and disciplined team culture

## SKILLS, PROGRAMS, & INTERESTS

**Skills:** Python (Pandas, NumPy), Excel, PowerPoint, Word, Google Workspace, Statistical Modeling, Data Visualization, HTML, CSS

**Programs:** Prep for Prep (Contingent XL), Thrive Scholars, BEAM, Data Science For All (DS4A) Correlation One, Legal Outreach

**Interests:** Chess (Top 1% Globally on Chess.com), Soccer, Options Trading, Bodybuilding, Cornell Taekwondo (Green Belt) ~ 2 yrs